

### Financial First Aid for Student Aid

www.nomoredebts.org | www.mymoneycoach.ca



#### We Help. We Educate. We Give Hope.



#### Top Reasons We See for Financial Trouble

- 1. Excessive use of Credit or Using Credit for Living Expenses
- 2. Unemployment / Underemployment
- 3. No Budget / Lack of Financial Education
- 4. Injury / Illness
- 5. Separation / Divorce and Family Expenses
- 6. High Student Loan Debt / Education Expenses
- 7. High Housing Costs







Debt in Canada

- Money Messages
- Budget Breakers
- Expense Tracking
- Ways to Build Savings



### Objectives



## By the end of this session, you will be able to:

- Understand current debt in Canada
- Recognize common money messages
- Understand common triggers to budget breakers
- What works for tracking expenses
- Learn ways to encourage students to save



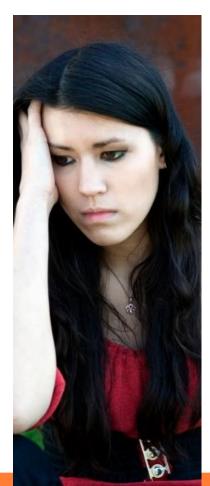
### "Scary" Statistics



- 40% of Canadians have no budget
- 40% of Canadians do not pay off their credit card at month end
- 36% of Canadians find their current debt load "overwhelming"
- 30% of Canadians report living pay cheque to pay cheque



### "Scary" Statistics



### 51% of Canadians lie about their finances

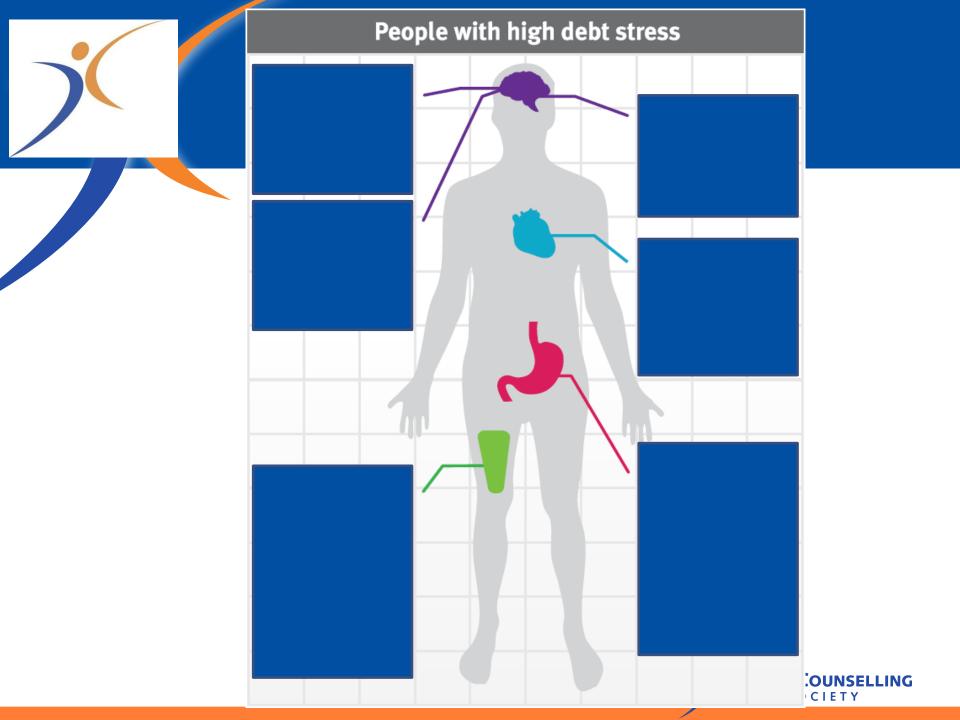
- 25% of Canadians struggle to pay their bills at month end
- 24% of millennials demonstrate basic financial literacy

\*Statistics courtesy of Bank of Montreal, Statistics Canada, and Canadian Payroll Association



# Consequences of a lack of financial literacy

- Increased debt loads
- Increased student loans
- More credit cards
- Less savings
- Less money for housing
- Less money for retirement
- Difficulty becoming independent



### Learning About Money

### What factors influence students in how they manage money?



#### Money Messages

What are students learning from:

- their families?
- their peers?
- their teachers?
- social media?



#### Money Messages

 Social Media impacts people's mood and mental health

 Also influences the amount of money people spend

 Greater connections and time on social media correlates with lower credit scores and more debt



### A Budget is:



A *written spending plan* – spending now and saving to spend later.

It's based on our own choices and priorities.



#### What Breaks Budgets?



Impulse spending
Emergencies
Irregular Expenses
Money Diets
Nickel & Diming



#### TEMPO



Be aware of your triggers:

- **T**ime
- <u>Environment</u>
- ∎ <u>M</u>ood
- Place
- Occasion



#### Time

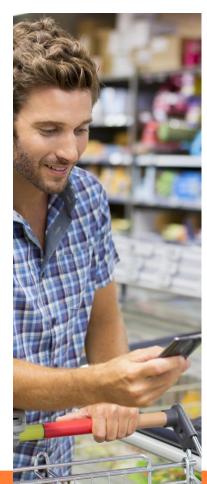


## Is there a time of the day when you spend more?

- Grocery shopping before or after work
- Weekend grocery trips



#### Environment



Are there certain environments that make you feel like you want to spend more money?

- Sample tables
- Waiting in the grocery store line-up
- Store placement and advertising



#### Mood



Are there certain moods that make you more prone to impulsive shopping?

- Do you impulse shop when you are stressed?
- Happy or celebratory?
- Sad or depressed?
- Bored or tired?



#### Place



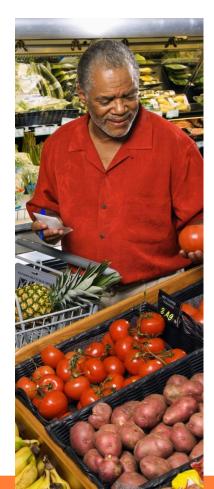
Is there a certain store or place that is your weakness?

Do you spend more in certain stores?

Does your store have a particular scent or type of music that triggers you?



#### Occasion



Is there a specific holiday, tradition or event that causes you to impulse buy?

- Holidays
- Family events
- Sporting events



#### **Expense Tracking**

#### How do we discuss the importance of expense tracking with students?



### **Expense Tracking**



#### Tracking makes a budget work!

- It tells us the truth
- It shows our habits
- It shows where we can make changes
- It gets us in control



#### Ways to Track Expenses



- Pencil & paper
- CCS tracking booklet
- Spreadsheet or other software
- Envelopes for receipts
- Smartphone app
  - Start with a few categories

Find the system that works for you!



#### Irregular Expenses

#### What are some expenses that occur once in a while?







# How do we encourage students to save?



#### Irregular Expenses

SOCIETY

Housing	Living		Work	Personal	
Property taxes	Car insurance*		Special clothing	Clothing/shoes \$300	
City utilities	Auto maintenan	ce 500	Work supplies	Education	
Repairs & maintenance	Annual memberships <sub>s</sub>	\$100	Licenses or professional fees	Holidays/ birthdays	\$750
Household items \$300	Dentist/ Optometrist s	\$300		Hair care/sale services	on \$250
Appliances	Pet bills ç	\$400		Hobbies	
Home insurance*	Prescriptions ç	\$200		Example Total =	\$3,000
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#### Managing Irregular Expenses



#### **Example:**

- Annual irregular expenses: \$3000
- Monthly deposit: \$250/month
- Biweekly deposit: \$116/pay

Keep in a separate bank account!



#### How to Build Savings



## If you receive a lump sum of money, use the 40-40-20 rule:

- 40% goes into savings
- 40% goes to repay debt
- 20% is for fun!



### 52 Week Money Challenge

Week	Deposit	Balance	Week	Deposit	Balance	Week	Deposit	Balance
1	\$1	\$1	18	\$18	\$171	35	\$35	\$630
2	\$2	\$3	19	\$19	\$190	36	\$36	\$666
3	\$3	\$6	20	\$20	\$210	37	\$37	\$703
4	\$4	\$10	21	\$21	\$231	38	\$38	\$741
5	\$5	\$15	22	\$22	\$253	39	\$39	\$780
6	\$6	\$21	23	\$23	\$276	40	\$40	\$820
7	\$7	\$28	24	\$24	\$300	41	\$41	\$861
8	\$8	\$36	25	\$25	\$325	42	\$42	\$903
9	\$9	\$45	26	\$26	\$351	43	\$43	\$946
10	\$10	\$55	27	\$27	\$378	44	\$44	\$990
11	\$11	\$66	28	\$28	\$406	45	\$45	\$1,035
12	\$12	\$78	29	\$29	\$435	46	\$46	\$1,081
13	\$13	\$91	30	\$30	\$465	47	\$47	\$1,128
14	\$14	\$105	31	\$31	\$496	48	\$48	\$1,176
15	\$15	\$120	32	\$32	\$528	49	\$49	\$1,225
16	\$16	\$136	33	\$33	\$561	50	\$50	\$1,275
17	\$17	\$153	34	\$34	\$595	51	\$51	\$1,326
						52	\$52	\$1,378



### **Final Thoughts**

We can only help our students as much as they are willing to help themselves.



### **Budgeting Goals**

#### Tracking

Challenge yourself to track expenses for 2 weeks

#### Impulse spending

Create a plan to manage your triggers

#### Irregular Expenses

Open up a separate account and make the first deposit

#### Emergencies

Set a target and save towards it



#### Conclusion



#### Now you are able to:

- List common budget breakers
- Identify some triggers of impulse spending
- Plan for irregular and emergency expenses



#### Learn More



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Check out our social media for daily tips and articles





### How We Help



#### Book a free financial consultation with one of our Credit Counsellors 1-888-527-8999

## Message us through our online chat **NoMoreDebts.org**



# Do one thing today to better your financial tomorrow.

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