







## Objectives

Demonstrate benefits of prioritizing the financial aid advisor.

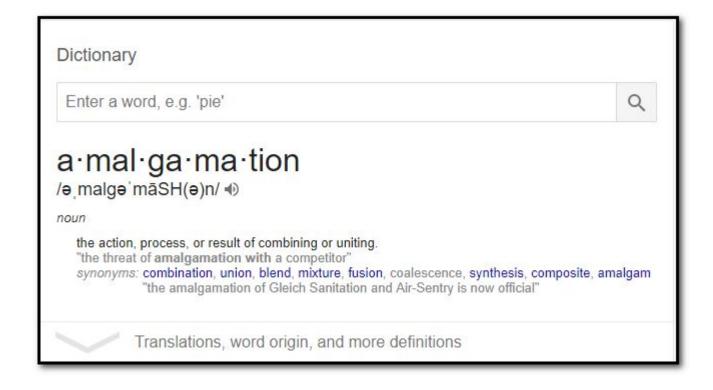
- 1. Team building a framework for support
- 2. Culture creating the environment
- 3. Personal Development individual growth and engagement







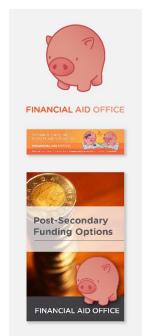
## **Amalgamation**















Prospective Student Audience Aligned with National Recruitment







#### **Current Student Audience**

Aligned with Student Connect



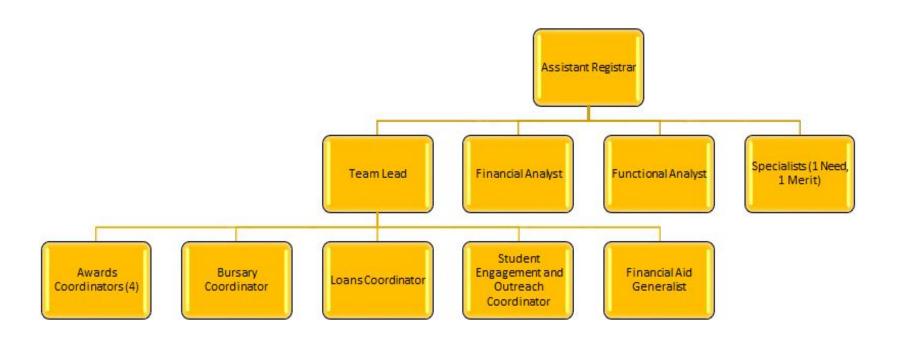








## Current Unit Organizational Structure









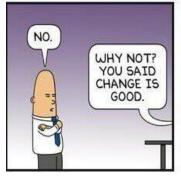
## Post Amalgamation

















## Different, But the Same

- Functional communication
- Foundation for positive work environment
- Acknowledge differences





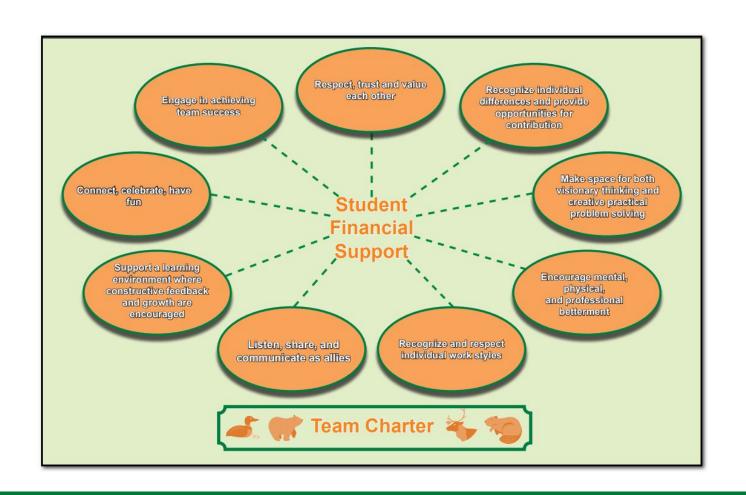


## **New Leadership**

- New Team Members
- Lifecycle of SFS
- Meetings
- Charter



### **Unit Team Charter**









## Finding Our Stride





## **Creating Space for Success**

- Staffing
- Working groups
- Defined space for merit/need
- Cross support
- Fun







#### Where We Are Now

Collaboration produces better decisions



## Example #1: Meetings

- Evaluation
- Identify Purpose
- Staff initiated
- Ownership
- Leadership support and direct



## Example #2: Debriefing

- Staff initiated
- Ownership
- Leadership support and direction
- Team effort



## Example #3: Office Layout

- Open, but not well planned
- Identified issues
- Plan
- Opportunity
- Implement



### **Advising and Engagement**

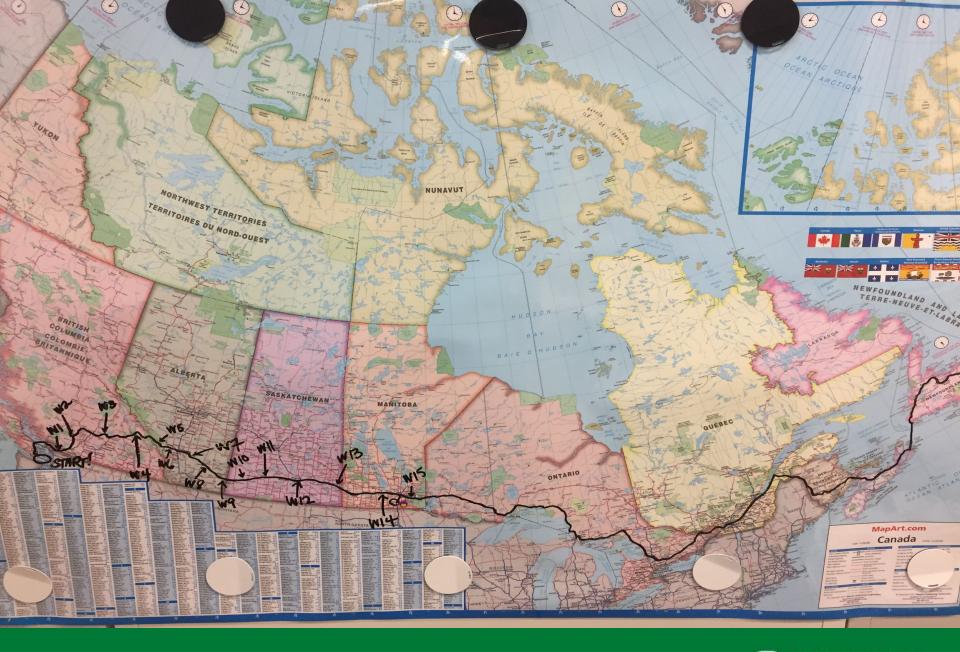
- We are still student service advisors
  - ~ 700 via advising appointments
  - ~ 2000 via outreach events
  - ~ 4500 via phone
  - ~ 5500 via web/email
- Training / PD
  - QPR suicide prevention training
  - Campus Social Workers
  - Credit Counselling Society
  - Unconscious bias training
  - University Protective Services
  - Campus Food Bank
  - Indigenous Initiatives
    - Blanket Ceremony
    - Historical Trauma Training
  - Mindfulness and self care
- Team Building
  - Food bank challenges
  - Cross Canada challenge

- Associations and working groups
  - Alberta Student Awards Personnel Association (ASAPA)
  - Canadian Association of Student Financial Aid Administrators (CASFAA)
  - Student Advisors Conference
  - Welcoming, Connected & Supportive Campus Community Committee
  - Advisory Committee on Student Financial Supports
  - Office of the Registrar Strategic Plan Development Working Group
    - Equity, Diversity, and Inclusion Working Group
    - Professional Development Working Group
    - Orientation Working Group
    - Service Delivery Model Working Group











#### **Service Outcomes**

- Stakeholder relationships
  - First Peoples' House
  - International Student Services
  - Campus Food Bank
  - Residence
  - Faculties
  - Internal RO Units
- Increasing student outreach and financial literacy footprint
  - Multiple workshops
    - workshop series
    - targeted / program specific sessions
  - Loans 101
  - Prospective student and orientation events
  - Monthly eNews

- New online applications
  - scholarship
  - financial aid
- Database updates and improvements
  - emergency loan data
  - automated selection and communication
  - T4As online
  - improved quality assurance and reporting
  - Online payment of awards previously paid via pay action forms
- Entrance yield packages
- Entrance scholarship rebranding (Fall 2019)
- Website redesign
- US loans reentry (early stages)





# Continual Evaluation and Improvement

- Teams are fluid
- Needs change
- Build on success



## Team, Culture, Personal Development

- Create the environment
- Trust, respect and empower
- Build the individual to build the team



## Questions

